

WVSC ANNUAL MEETING | MINUTES

Meeting date | time 11/13/2021 | 18:00 | Meeting location 1861 N. Rock Rd

Meeting called by Tedd Blankenship
Type of meeting WVSC Annual Meeting
Commodore Tedd Blankenship
Secretary Deann Gadalla

Attendees
Deann Gadalla
Paul Schye
Chris Proudfoot
Tedd Blankenship
Stuart Funk
Kevin Welch
Austin Bayes
Eric Wertheimer
Joe Goetz
See attached document for membership attendance

Agenda topics: Commodore REmarks

MINUTES FROM LAST MEETING: Minutes from the last year's annual meeting were approved. Motion made by Paul Schye and seconded by Chris Proudfoot

The Commodore reviewed the highlights of 2021

Austin Bayes explained to members how to vote by zoom. There was a practice vote as an example for members to understand the process.

AGENDA TOPICS:

Time allotted | 19:15 | Agenda topic: Motions needed for the meeting | Presenter Commodore

Discussion Conversation: A motion was made by Paul Schye and seconded by Chris Proudfoot to vote by zoom.

Conclusion Closing: Motion passed unanimously.

Discussion Conversation: A motion was made by Paul Schye and seconded by Kevin Welch to adopt the meeting agenda

Conclusion Closing: Motion passed unanimously.

Discussion Conversation: A motion was made by Chris Proudfoot and seconded by Paul Schye to adopt the voting and speaking rights to have one person speak at a time.

Conclusion Closing: Motion passed unanimously.

Discussion Conversation: A motion was made by Kevin Welch and seconded by Paul Schye to limit debate to two minutes per speech.

Conclusion Closing: Motion passed unanimously.

Discussion Conversation: A motion was made by Paul Schye and seconded by Kevin Welch to approve the 2021 annual meeting minutes at the November board meeting on November 18th

Conclusion Closing: Motion passed unanimously.

AGENDA TOPIC: Committee Reports

Action items: Committee Reports

COMMITTEE REPORTS:

Nominating Committee: Chris Proudfoot, Tedd Blankenship

Troy Oberly is interested in serving on the board but does not have the required 24 months of consecutive membership.

A motion was made by Chris Proudfoot and seconded by Kevin Welch to accept Troy on the board with voice but not vote until April. Motion passed unanimously.

The Commodore accepted nominations from the floor for positions on the Board of Governors.

A motion was made by Paul Schye and seconded by Kevin Welch to nominate Ardie Condon for the board. Ardie was not interested in serving on the board.

A motion was made by Paul Schye and seconded by Kevin Welch to nominate Preston Brammer for the board. Preston accepted the nomination. Motion passed unanimously.

A motion was made by Charlie Volk and seconded by Ernie Condon to allow the board to appoint members to fill any empty seats. Motion passed unanimously.

Committee Reports were read by liaisons and the reports are attached at the end of the minutes.

A motion was made by Joe Goetz and seconded by Paul Schye to accept the budget as proposed

AGENDA TOPIC: Old Business

Time allotted | 19:40 | Agenda topic Old Business | Presenter Commodore

Discussion Conversation:

No old business to discuss.

AGENDA TOPIC: New Business

Discussion Conversation: Awards Committee presented club awards.

Spark Plug Award: Hector Camacho

Fire Fighter: Chris Proudfoot

Appreciation Award: Wednesday Morning Breakfast Club

Tedd's 'Lean On Me' Awards

Deann Gadalla

Kevin Welch

Motion made by Paul Schye and seconded by Joe Goetz to adjourn meeting, motion passed unanimously.

Meeting adjourned at 19:30

Deann Gadalla

Board Secretary

2021 Committee Reports for Annual Meeting

Note: This document combines several documents in different formats (pdf, docx, and xlsx). It has been edited to format page breaks and to fit data for display only)

2021 Building & Grounds Report –

Grass cutting- Jeff's Lawn Service, has done an Excellent job of cutting the grass again this year as to have our facilities looking neat and clean, for activities as we would request. They provided a quote at the beginning of the season, that was in line with the previous year, and a contract was agreed for the season.

Parking Area –fill surface cracks in the parking area. PAVE THE WAY was the only company that could commit to completing the work this year at a reasonable price. SPS (Surface Protection Services) could not be contacted (as they didn't answer their phone after several calls). PAVE THE WAY was then contacted and provided a quote of \$1100 (that was 25% higher than they did the job for in 2019). HOLLAND PAVING was contacted and provided a quote of \$2,350. PAVE THE WAY was given the job and it will be completed by the end of November, (Funded from 2022 Budget).

John C. McCabe - Chairman

2021 Long Range Planning Annual Report

This year's Long Range Planning Committee has primarily focused on the overall longevity of the club, and what we need to accomplish to continue our mission of promoting the knowledge and seamanship of sailing. Membership acquisition and retainment is paramount to the success and the future of our club, and there is a question facing all of us in the sailing community. Is the sport of sailing alone enough to continue to drive us? With some good judgment, the answer is undeniably optimistic. It is the LongRange Planning Committee's belief that a fresh perspective on what we offer now, and in the immediate future, will determine how we edge forward to pass along an endless wealth of knowledge and experience to future generations. The club's approach needs to define what appeals to others who may not have considered sailing before, and what we offer that other outfitters do not. Do we have enough amenities onsite to engage younger families? Do we have alternative programs in place to train people? Do we possess the technology to connect in real time with the digital world we live in? We need everyone's collective support to answer these questions and bring the club's objectives to fruition. Last year we were able to update the flooring in the clubhouse and continue to have direction on future projects that enhance experiences for all ages. We have discussed a rough draft for a flexible mentorship sailing program to be able to train novice sailors. There has been research on getting the club set up with wireless internet access that will give us connectivity, and there are avenues that help widen our reach and gain exposure to different groups of outdoor enthusiasts with similar mindsets. Continuing public invites to all our events through various social media groups and advertising are a great source of exposure, and by being involved in local festivities throughout the season, on and off the lake, we will be successful in keeping the sport of sailing thriving. We just need to keep moving forward.

Committee report for Powerboat:

Report submitted by Chris Proudfoot. Committee chair Bart Peace.

Thanks to Bart Peace for keeping the committee boat up and running all season. No major issues reported. Membership reported rainwater leaking into seat bench lockers, this to be remedied by adding a drain hole after boat is hauled. Several seat cushions are torn or have torn stitching. An estimate was obtained for repair, to be worked off-season. Upcoming maintenance issues, other than routine, are replacement of outboard water pump and possible replacement of several non-road worthy trailer tires. Coverage for committee boat not feasible at this time.

Membership Report – 2021 Annual Meeting, Walnut Valley Sailing Club

We have 80 Regular members plus 3 Inactive, 3 Junior and 5 Affiliate members as of 10/7/2021.

We welcomed 11 new members this season.

Hayden Griffin (J)

Heaton Griffin (J)

Hunter Shonka (J)

Bill and Judy Allman

Hector & Marla Camacho

Brooke & Crumley Hosler Taylor

Cindy Hoedel & Mike Boyts

Evan & Lauren Holt

Chad & Suzie Johnson

Andrew & Jennifer McCausland

Michael & Susan Sheppard

A special “thank you” to all of the members who were generous with their knowledge and time to give tours of our facility to the prospective new members who had expressed interest in joining WVSC.

The By-Laws state that the membership Committee shall consist of three (3) regular members, two (2) of whom shall own sailing boats. In order to fulfill the requirements set forth by the by-laws we need a committee chair and at least 2 volunteers to serve on the committee in 2022. Any help would be greatly appreciated.

Archivist Report – 2021 Annual Meeting, Walnut Valley Sailing Club

The objective of the Archivist is to maintain documents relating to the Club history. A copy of the WVSC newsletter The WindWord is filed when available as are most mailings/email notices relating to social events, sailing and racing notices, and other WVSC-related notices to all members.

I continue to review the records overall as time allows and continue to retain the monthly newsletters and any mailings to the Club at large.

I also have the records of the WVSC Sail Training and Education Program (STEP) for maintenance as part of the Archivist responsibilities.

In the past, it has been easy to copy and store text and printed/photo documents for archives. However, since the advent of the internet and data storage, it has become much more interesting and challenging to “capture” all that is published in electronic form and then refer to it later in its entirety.

And, with the exciting newsletters produced in the last year by our Commodore, Tedd Blankenship, it is beyond my capabilities to capture and store the digital and electronic content of these newsletters and messages. I expect, this is only the start of this method of communication for our Club. I know he and others are working on improving our website and data storage of Club records and advancing our communication ability to speak to our members and the World. I am in hopes of the Club soon having a complete system of storage and access for all Club information to benefit our members and potential members.

However, I ain't the guy! I would like to turn the Archivist duties over to someone who has the ability and enthusiasm to pursue these goals of open and intriguing communication possibilities in the next year (so we don't get too far behind the World!).

If you have questions about the Archives, additions to the Archives, or have information of historical value to be included, please let me know.

David O. Reynolds, Archivist WVSC, 316.621.0009, davidreynolds4100@gmail.com

Prepared October 07, 2021, for the 2021 Annual Meeting to be held on November 13th, 2021

2021 Social Calendar - Annual Report

Below is the Social Calendar as it was published in the WindWord. We had an average of 45 WVSC members attend each of the events that were held at the clubhouse. We hosted most of our “regularannual” socials, but also added a few new events as well.

Thanks to all of you that helped make this year's social calendar, fun, inviting, interesting and.... different! There were many people that helped pull it all together. Thanks one and all! Submitted by: Tedd Blankenship

APRIL:

THE BIG BASH SEASON OPENER & "OFFICIAL" LAUNCH DAY, April 17

- The Big Bash Boat Splash Season Opener was a Smashing Good Time: Thanks to One and All!

MAY:

LADIES ROAD TRIP TO Fly Away Farm, McPherson, KS May 8th

Breaking News!@# The Ladies Brunch Took It On The Road...and a great time was had by Won and Awl! Thanks Suzi & Deann

IT'S NOT WHAT YOU THINK 45 & UNDER SOCIAL, May 29

- 6:00 Happy Hour, 7:00 Event
- "GOOD FRIENDS, GREAT FOOD AND ANOTHER WILD NIGHT AT OUR BELOVED WALNUT VALLEY SAILING CLUB! If you were one of the 45 adventurous sailor - captains there Saturday night, you know what we're talking about. Thanks to one and all, we had a great time! Cheers

JUNE:

UNKLE GENE'S SWAP MEET, June 5

- 10:00-2:00
- Don't miss it. Always a good time and you might pick up a boat & a bargain! I don't know about you, but I picked up some cool stuff. Vintage 1950's chrome bow light & matching stern light etc.

Thanks Uncle Gene!

24 HOURS ON BOARD & UNDER SAIL CHALLENGE June 12

- 10:00 AM June 12 - 10:00 AM June 13
- Five boats came out and participated, three boats made the 24 hours on the water challenge. Last I heard, the trophy is still "traveling."

SECRET SAILOR REVEAL

& SUMMER SAILSTICE PARTY, June 19

- 6:00 PM Happy Hour, 7:00 PM BBQ Dinner & Reveal Party
- Secret Sailor folks exceeded our wildest dreams! A wonderful evening out on the docks. Thanks to Dave Reynolds for the blessing of the fleet.

FINAL SUNDAY SUNDAES, June 27

2:00 PM With just a little more self-discipline, we could have eaten ALL of the ice cream. Great goal for next month...

JULY:

CLUB BREAKFAST & ALL THE COOL BOATS SAIL, July 10

- 9:00 AM Breakfast, Cool Boats Sail after breakfast
- First of two "All the Cool Boats Sail" events,
- Nothing to prove here, we know you're cool, you're going to sail with us.

CHRISTMAS IN JULY, July 24

- 6:00 Happy Hour, 7:00 dinner
- Potluck or Dinner Menu TBD/Evening Sail
- Bring your acoustic talents to the CHRISTMAS IN JULY EVENT & join in. Super casual, no pressure - no nothing. It's all for fun!

FINAL SUNDAY SUNDAES, July 25

- 2:00 PM

AUGUST:

PHOTO SCAVENGER HUNT, August 7th NEW EVENT!

- 10:00 AM - 4:00 PM
- 5:00 PM Prizes, Awards, Photo OP & Autographs
- match photos with locations on the lake, take your own "proof" and return to clubhouse and check in anytime between 10:00 & 4:00

CARDBOARD BOX BOAT RACE & FLOAT-A-THON, August 21

- 2:00 PM
- You could win a trophy, go home dripping wet, or both!
- Insider tip: paint a waterline below your gooseneck and one just above your gooseneck... in case you capsize and turtle

FINAL SUNDAY SUNDAES, August 29

- 2:00 PM

SEPTEMBER:

CLUB BREAKFAST & ALL THE COOL BOATS SAIL, Sept. 4

- 9:00 AM Breakfast, Cool Boats Sail after breakfast
- To the flag and back- don't know how to navigate with a compass, no worries, we'll teach you, or just follow "All the Cool Boats!"
- Everyone loves a quality lubber line especially at this cool event

CAMPING BEYOND B DOCKS AND SO MUCH MORE, Sept. 18

- Details forthcoming

BYOP ILLOW We have three boats already signed up and a crazy enthusiastic support boat making plans for a friendly night of fun. Now, all we need is you.

OCTOBER:

SMOKIN-HOT CHILLI COOKOFF, Oct. 2 •

6:00 Happy Hour, 7:00 dinner

- Before the water is turned off... think about it, then come on out!
- The Camacho family were the winners

JUNE/JULY/AUGUST:

FINAL SUNDAY SUNDAES

- 2:00 PM
- The last Sunday of the month, everyone at the club gets together for 'Build Your Own Sundae' Listen for the dinner bell, or just ring it yourself and build yourself a Sundae

Public Relations – Annual Report: 2021

After a couple of years of sporadic publication of the WindWord Newsletter, we are now up and running on time with monthly publications going out to all club members on the first day of each month. We are using the company Constant Contact as our service provider for the newsletter and are looking at options to move our web page over to Constant Contact as well. Currently we are using Ascential Marketing for the web page and though they have been adequate, online help of any kind is virtually non-existent. Personal help from the Ascential Marketing team is very expensive and does not always result in a solution... even when the problems seem to be standard fare. (font color for example)

We'll be working in the coming months to make some much needed user-friendly improvements to our web site. Special thanks to Charlie Volk for all the hard work he has done to post schedules, dry storage maps, Sailing program updates, social calendars etc. on the web site. Given the format he has to work with, and lack of technical support, Charlie's done an amazing job. Thanks Charlie.

Tedd Blankenship writes, edits, and publishes the WindWord. All club members are encouraged to send interesting article, photos, short videos etc. to Teddblankenship59@gmail.com for possible inclusion in our monthly newsletter – The WindWord.

WVSC members continue to use Facebook to posts race results, photos, social pictures, and other interesting club happenings.

Public Relations folks from WVSC met with Park Manager Seth Turner and got the permission to erect two new "Come Sail With Us" Walnut Valley Sailing Club signs at two areas in the park. One sign is located at the south end of the lake near the dam and the other at the entrance to the lake on Myers Road. The plan is to add new signs to the entrance to our club and to the back side of the sign down by the dam next spring. The signs look great and do a fine job of letting visitors to the park know there is indeed a sailing club at El Dorado State Park – Walnut Valley Sailing Club!

Harbor Committee Annual Report

Normal maintenance, fire-damage repair, and cleanup were the primary focus of activity this season.

Most of the projects requiring club labor were completed during the week by retirees who cheerfully volunteered to help. Without their help, many of the projects would not have been completed. Thanks to Amos Cape for his help with replacing the main water supply line and the first sewer repair. Special thanks to the Wednesday Breakfast Club volunteers who helped with most of the harbor projects, and the most difficult ones, throughout the year.

2021 Projects:

- Repaired fire damage to decking, water lines, and electrical lines
- Replaced main electrical connector at meter connection (charged to B&G)
- Replaced treadplate and rebuilt/painted rotted supporting structure on clubhouse ADA entrance
- Repositioned and re-bolted 3 loose 2x2 floats in slips B32 and B40
- Replaced 4 GFCI outlets and 1 GFCI circuit breaker
- Repaired dock light on slip B13 and replaced bulbs on clubhouse exterior lighting
- Repaired and re-wired light fixture at main-walkway entry gate
- Replaced two 20 ft dock boards in slip A38
- Created circuit breaker labels (correct and complete) for all 3 boxes. Still need to find a waterproof means to display in boxes
- Repaired loose end post in slip A15
- Re-drilled and screwed down 14 loose dock boards and 2 skirt boards
- Removed damaged hydro-hoist from slip B8
- Relocated abandoned hydro-hoist in Slip A9
- Repaired slip corners in slips B2 and A16
- Repaired broken sewage-tank discharge line at clubhouse.

Replaced cracked sewage-tank discharge line PVC barb at flex-line connection

- Replaced water supply line at main walkway to reroute line and install unions for ease of future maintenance and allow a system drain in case of emergency

Created a small inventory of deck screws, J-bolts, drill bits, GFCI breakers (outlet & CB), circuit breakers, driver bits, etc. for future use

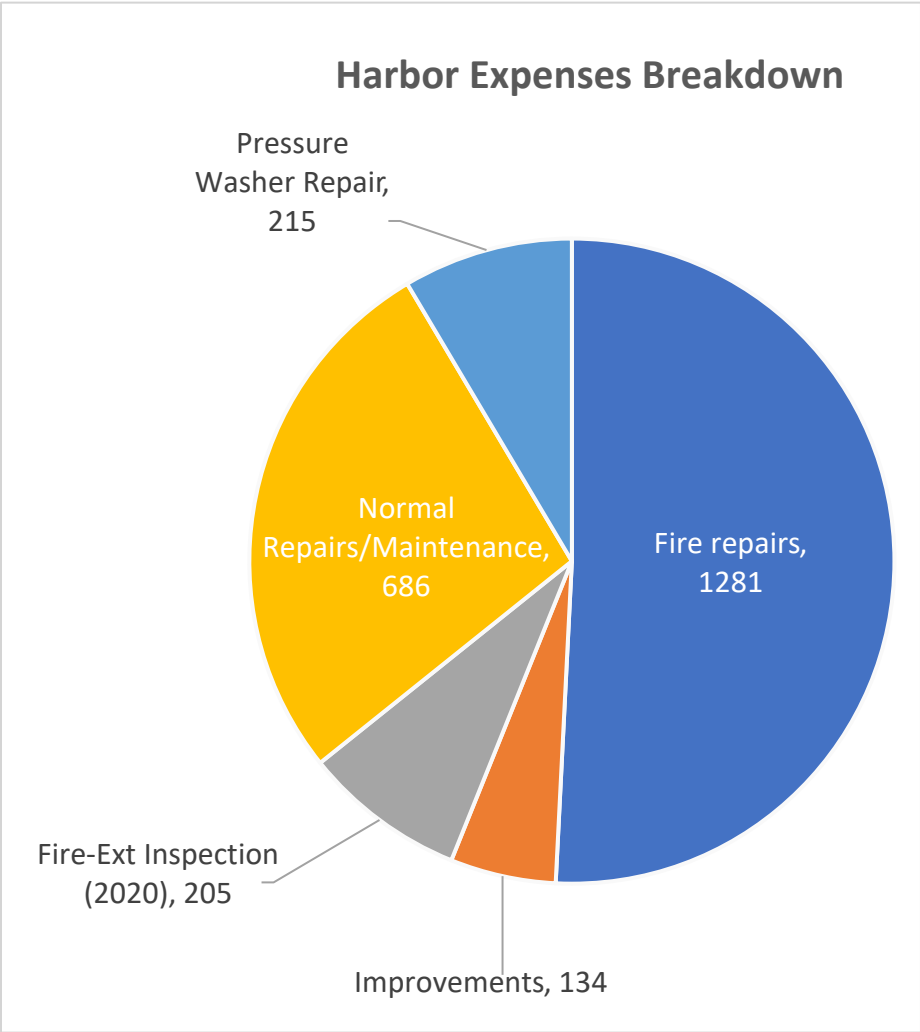
- Developed techniques to properly locate screw holes in replacement dock boards
- Annual fire-extinguisher inspection expected to be completed in October

- Scheduled annual electrical inspection – expected to be complete by end of October or early November.

Budget Analysis

Data presented does not include the 2021 annual fire extinguisher inspection or the 2021 electrical inspection. Those inspections may not be completed by the end of the fiscal year. The combined amount, charged to harbor, is estimated at \$500.

\$2521 of the \$4000 budget was spent as shown below.



Sailing Activities Annual Report

There were many positive sailing activities this season. The activities were:

- 24-hour sail
- Scavenger Hunt
- 'All the Cool Boats Sail' at breakfast
- Beyond B dock over nightery etc.

We had good participation with many of the long term and new members enjoying getting to know each other.

Several sailors spent their first night anchored out on their boats this summer. We look forward to another upcoming season and hope to encourage all members to join in the fun.

Government Relations Annual Report

The club passed the annual electrical inspection, and the committee sent the report to the park manager. There were no compliance issues. The club has had the Corp of Engineers inspections for real estate and ergo (environmental) We continue to have good working relationship with park management and Seth Turner, and we appreciate their continued help and support.

There was clarification regarding questions relative to our current concessionaire's license which is current through January 2030.

Dry Storage Annual Report

This year we hired The Ground Guys to spray for all vegetation. They sprayed three times this season for emergent and pre-emergent weeds and will spray again in early March and then will not need to spray again until October.

We had the annual clean up day in Dry Storage and repaired a broken roller on the main gate.

There is an on-going concern of the abundance of equipment, extra boat parts etc left on the ground under the trailers which hampers the ability to spray for weeds efficiently. Members are asked to please police their own areas and keep all extraneous equipment and supplies off the ground and on your trailer.

Activity Center

We had a great turnout for the annual activity center clean up party. Members deep cleaned the clubhouse getting it ready for the sailing season. There were a few minor repairs to our new floor, changed batteries in the doors and serviced our alarm system. This year we did not have any issues with plumbing or electrical surprises.

We got a new refrigerator, thank you to Austin Bayes for facilitating that.

The exterior of our building needed some small maintenance like replacing the threshold of the door and plastic on the screen door. We are maintaining the same cleaning service and are pleased with the work done.

Walnut Valley Sailing Club Annual Report [2021] SECURITY

- November 2020, Spoke with Brian Hakala by phone on WVSC security and procedure
- December 16, 2020, Checked on Alarm at the club house after planter box fire and the electricity being off for extended period of time. Key pad battery notification alert going off. I switched out batteries from key pad with spare batteries hanging in broom closet.
- December 17, 2020, ordered replacement batteries for key pad. Hung replacements in broom closet.
- December 26, 2020, Saturday. Notification from Alert 360 2:00pm, alarm went off at club house, main door. I had security ignore alert, as it was a beautiful day. I checked on club at 4:00pm. Alarm was tripped by club member who was out sailing.
- December 29, 2020, 3:22am, Alert from 360 Security company. East French door activated. I dispatched the police.
- December 29, 7:30am, checked on club house. East French doors open, alarm going off. Water was standing on floor. Turned alarm off, mopped up floor.
- December 29, 8:40am, called Brian Hakala about concerns (police visit and their lack of concern)
- December 29, 8:50am, Called Ted Blankenship about door being open and water on the floor. Hard wind and rain out of the NE. Conclusion; door blew open, pins in stationary door not secured when closed.
- March 9, 2021, 11:40am, Alarm call from Alert 360. East main entry door triggered alarm. I was not available at the time. I called Alert 360 back at 11:55am, they had dispatched the police dept. I called the dispatch off and went to the lake. East door shut but not latched. I turned off alarm, inside appeared undisturbed. I reset the alarm and closed door tightly. It looks like the door sticks and needs to be shut firmly.
- March 20, 2021, Made label for main entry door (make sure door is latched when setting alarm and leaving the club).
- June 10, 2021, replaced batteries in key pad (NE French doors)
- June 29, 2021, place lock and hasp on East storage bldg. In parking lot
- July 5, 2021, 1:30pm, call from 360Alert, electricity off at club house. It was restored at 5:00pm.
- September 3, 2021, Replaced batteries NE French doors again. (key pad)

- October 3, 2021, Sunday afternoon. Ted and Charlie confronted former member JT about club usage and ramp launches of two Hobie Cat sail boats. JT approached members on the dock and asked for a trophy from the case in club house, when denied access to club house JT called park ranger and Sheriffs office to resolve issue. Result: JT given plaque and asked not to return to club. Lock code change will be discussed at next

BOG meeting.

Annual report written by Kevin Welch October 12, 2021

Walnut Valley Sailing Club
FY2022 Budget

REVENUES:		Comments:
Dues.	\$25,490	77 members; no dues increase - less \$3,000 in work credits, which is roughly the average recently. (Membership assumes average attrition.)
Slip Rentals.	33,280	Slip rental had declined by an average of 4% annually over the past 5 years. Were it not for the fee increase, the 2021 revenue would also have been lower. Budgeted amount is 96% of 2021 actual revenue.
Dry Storage.	11,300	Dry storage revenue has declined an average of 5% annually over the past 5 years, prior to the 2021 fee increase. Hoping the fee increase has been "absorbed," the 2022 budget is set at 95% of 2021 actual revenue.
Initiation Fees.	0	\$0 budget, as in prior years.
Social Activities.	5,000	Because of COVID, difficult to predict, so repeated 2021 budget.
Other.	<u>0</u>	
Total Revenues.	\$75,070	
EXPENSES:		
Committed		
Fees, etc. ¹	\$6,000	Nominal increase from 2021 budget to allow for possible inflation.
G&A ²	2,500	Consistently runs a budget surplus of \$500-\$1,500, so 2022 budget reduced \$500 from prior years.
Government Relations.	250	Annual budget for the last 5 years; \$-0- expenditures
Insurance ³	22,665	While our agent has not yet been notified by the carriers, some increase is likely, though he thinks no more than 5%. Budget reflects a 4% hike.
Security.	603	Bookkeeper advised of slight increase in monthly charge.
Taxes.	4,000	This item has never exceeded \$3,700 in any of the last 6 years.
Utilities.	6,500	Highest amount in prior 6 years was \$5,706. While usage varies, the rates are regulated and increases are not automatic, \$6,500 should be enough.
sub-total.	<u>42,518</u>	

¹Concessionaires Fee; Dues & Subscriptions; Licenses; Permits; Rent; and other.

²Bookkeeping service, Supples, etc.

³Property, Liability, D&O, Workman's comp

Available for Discretionary Activities. . . \$32,552

Discretionary

Activities Center.	\$5,000	Prior to 2021, budget was always around \$5,000. 2022 budget returned to that amount.
Annual Meeting.	500	Cost to rent facility, pay for bartender, etc.
Awards & Trophies.	500	Cost of purchase(s).
Building & Grounds ⁴	7,500	No discernible budget-to-actual cost pattern. Consensus is to raise budget closer to historical norms to allow for inflation, continued aging of the physical plant, etc. \$7,500 splits the difference with past budgets.
Dry Storage.	2,000	Currently under budget; any increase (inflation, etc.) should come in under the 2021 budget, so no change.
Fleet Maintenance.	1,250	Estimated necessary repairs and maintenance = \$700, plus pending reimbursement of \$400 (A/P). The balance is for contingencies.
Harbor.	4,000	While some 2021 budget surplus, deferred work warrants same budget.
Membership.	750	Actual expenditures for this activity have exceeded this amount only once in the last 6 years, and then only nominally.
Miscellaneous.	500	Self-explanatory.
Public Relations.	1,200	Reflects anticipated change in web provider.
Racing Activities.	500	With one nominal exception, actual costs have been below - well below - budgeted amounts for the last 6 years. \$500 should be more than enough.
Sailing Activities.	350	Actual costs have been at or below this amount for the last 6 years.
Social Activities.	6,000	2021 budget surplus likely COVID related, so 2021 budget repeated.
STEP.	<u>2,000</u>	Of the \$26,500 budgeted for this over the last six years, less than \$1,750 was actually spent. STEP raised virtually all of its operating cost on its own.

sub-total. 32,050

Net Operating Income⁵. \$ 502

⁴Mowing, Prairie Pots (port-a-potty), Parking lot sealing, etc.

⁵Since most of the assets are at or near full amortization, no depreciation expense has been included - i.e., cash budget only.

	2021 Actual	2020 Actual	2022 Forecast
Assets			
Cash	\$6,176	\$9,226	
Receivables	0	-	
Boats	23,029	23,029	
Other Equipment	5,347	5,347	
Other Assets	3,121	3,121	
Total Assets	37,673	40,723	
Liabilities			
Accounts Payable	-	-	
Loan From WVSC	19,815	19,815	
Total Liabilities	19,815	19,815	
Net Equity	\$17,859	\$20,908	
Revenues			
Donations	\$585	\$6,857	\$5,000
WVSC Budget	-	-	2,000
Training Fees	-	-	6,000
Rental Income	-	-	
Total Revenues	585	6,857	13,000
Expenses			
Boat/Facilities Repairs	-	133	1,500
Boat Maintenance & Gas	108	-	1,000
Program Administrator	-	-	
Instructors' Fees	-	-	5,000
Depreciation	-	-	
Instructor Training	-	-	
Training Expenses	-	-	500
Supplies & Postage	-	-	150
Other Expenses	3,394	432	11,000 * See Below
Total Expenses	3,502	565	19,150
Net Revenue/(Loss)	(\$2,917)	\$6,292	(\$6,150)
Cash Flow			
Beginning Cash Balance	\$9,226	\$2,934	\$6,309
Net Revenue/(Loss)	(2,917)	6,292	(6,150)
WVSC loan for Building			
Decrease in Accounts Pay			
Purchase of Boat & Dolly			
Increase in Accts Pay			
Ending Cash Balance	\$6,309	\$9,226	\$159

*** Detail of Other Expenses:**

Boat Registrations	1,000
Whaler engine repairs	7,000
Replace damaged portion of plastic docks	2,000
Normal Other Expenses	1,000
Total Extraordinary maintenance and repairs	\$11,000

**STEP PROGRAM
FY2022 BUDGET**

NOTE: The STEP program is almost *totally* self-funded. As noted in the FY2022 Club budget, of the \$28,500 budgeted for STEP over the last 6 years, less than \$1,750 was actually spent; all the rest of STEP's cost of operations was raised by STEP itself. As for the STEP FY2022 budget itself, just about everything is tentative, including whether the program will be offered in 2022. Many of the cost categories are of the step variety - no pun intended; that is, they increase/decrease in discrete increments rather than in a linear manner - e.g., one instructor per "x" number of students - which means the cost are not driven on a per student basis.

REVENUES

Training Fees.	\$6,000	Varies by the number of registrants.
WVSC.	2,000	Less than \$2K spent out of over \$26K budgeted in last 6 yers.
Donations.	5,000	Cash realized from the sale of boats donated to the program.
Total Revenue.	\$13,000	

EXPENSES

Committed

Instructor's fees.	\$5,000	Varies by size of program in any one year.
Training expenses.	500	See above.
Supplies & Postage.	150	More or less "fixed" if the sprogram is offered in any one summer.
Boat Registrations.	1,000	During the program's recent suspension, several were allowed to expire.
Insurance.	2,000	Rough estimate given that the program has not been offered recently.
Boat Maintenance & Gas.	1,000	
Other.	1,000	For contingencies
Sub-total.	10,650	
NET OPERATING INCOME.	<u>\$ 2,350</u>	

Estimated capital expenditures:

Boat/Facilities repairs.	\$1,500	Replacement/Repair/Long-term maintenance to be made <u>ASAP</u> .
Whaler engine replacement.	7,000	May be somewhat offset by sale of current motor.
Replace damaged portion of plastic docks.	2,000	
TOTAL.	<u>\$10,500</u>	

Background:

The WVSC summer sailing program has been idle for the past three years. In 2019 the Club could not gain reasonable access to the facilities due to the summer's long high water. In 2020 and again in 2021 the program was scrubbed due to the covid virus risks associated with requirements which made it impossible to conduct the program safely. Although there were no training sessions for the past three years, equipment and facilities have continued to deteriorate, and many areas are in need of repair and replacement.

2022 Plan:

Fortunately, the program has the funds needed to complete the necessary work before the 2022 season begins. The plan for conducting the 2022 Sessions will be dependent upon the work and planning that is completed this fall and winter. Plans for next season's sailing program are open and club members are encouraged to join the committee and help out. Nothing is organized, planned or spelled out as of this writing for a summer sailing program next year. If you have ideas, comments or concerns, please let them be known. We want your input and encourage your active participation in the Summer Sailing Program.

The following is a list of projects which need to be completed in order to conduct a successful program this coming year:

- The two grey storage buildings in our parking lot need to be emptied out, cleaned and then have sails and equipment organized, labeled and hung up or placed on shelves so that equipment is easy to find and store.
- The plastic docks between the launching ramps are several years old now and many of the flotation blocks have deteriorated or been damaged and need replacing.
- One Boston Whaler will require an engine replacement and the other Whaler needs maintenance on the existing engine.
- The program boats, Catalina 14.2's, Prams and Lasers are needing equipment repairs and rigging replacement to ensure the safety of the students.

The following is an excerpt from the Commodore's remarks in the September issue of the WVSC Windword:

It's been three years now since we've had a summer sailing program. Our boats and equipment all need attention. Everything needs to be cleaned and organized. We need new board members on the STEP board and we need new ideas. The sailing program we've supported the past twenty years was second to none, it was quality from top to bottom. That was then. We need to plan for the future and we need to start now. My recommendation is we commit to a sailing program for next summer. We identify times and dates and we put them on the calendar by Thanksgiving. Then we get to work and offer sailing instruction next summer. No looking back.